



September 2, 2010

[DoD](#)

How Does The Process Work?

1. Find a Topic

Listed below is the SBIR/STTR topic of interest to a PRIME Defense Contractor. This means that a defense contractor is interested in working with you as you go work on an SBIR/STTR award. While there are other topics offered by [DoD](#), the one listed below **MATCHES** an interest with a PRIME. Our goal in this matchmaking program is to help you win an SBIR/STTR award.

2. Speak with a Contact

You need to discuss the topic and your approach with the point of contact at the agency. It makes no sense to write a proposal that is not on target. **Particularly true of DoD:**

Normally, each topic has contact info -- a contact's name, phone number, fax number and email address. [Contact](#) them and discuss your ideas. Once an agency is accepting proposals you may only discuss the topic via [SITIS](#). Answers are posted in the Q&A forums. -- Check the [SITIS Quick Scan](#) frequently and use email to clarify questions. Doing this is STILL better than not discussing your topic at all.

3. Find a Partner

We will try to match you with a commercialization partner -- because one of the key missions of the SBIR/STTR Program is Phase III commercialization. The government is interested in transferring technology into industry. This alliance may or may not lead to commercialization but they are willing to invest their time with you on an SBIR/STTR -- and they may be willing to give you a letter of support.

Ask for one. Having this letter of support can increase your chances of winning. Once you find a title of a topic that suits you go to the appropriate website and read the full description.

4. [Email us](#) and we will give you the Prime's info.

Please visit our [website](#) for a description of the program.

The Deadlines:

August 17, 2010

Accepting Proposals

September 15, 2010

Deadline

Click [here](#) for the topic of interest.

For more information [email](#) or call (860) 257-2896

The Connecticut SBIR Office, established in 2004 was created to help small businesses in Connecticut obtain federal SBIR/STTR grants of between \$150,000 and \$1 Million for developing promising technologies as well as providing a full-service business innovation and commercialization resource center. The Connecticut SBIR is an initiative of [Connecticut Innovations](#).