



NEW ORTHODONTIC APPLIERS: next generation, polymer-based, aesthetic orthodontic system for tooth movement

to help monitor the treatment of breast cancer and other cancers

Keisense: advanced text entry technologies for portable electronic devices — **investing in ideas**

SPOC

chronic muscle trigger points causing pain

KEISENSE: advanced text entry technologies for portable electronic devices

NUFERN: fiber laser and amplifier modules and specialty optical fibers

PERIMETER: computer security on demand



meeting your challenges

You are working hard to turn your ideas into a reality. All you need now is an investment and guidance to turn your idea into a viable enterprise. Connecticut Innovations (CI) will help you bridge the gap from innovative idea to fast-growing company. If you are a technology entrepreneur, Connecticut Innovations is here for you. We consider investing in any emerging technology but we focus on:

BioScience & Life Sciences

Information Technology

Clean Technologies

Photonics/Applied Optics

Advanced Materials

Medical Devices



because your ideas matter

You need **expertise**

CI has a team of professionals who understand how to grow technology-based businesses

You need access to **capital**

CI will invest in your company and introduce you to other investors

You need **talent**

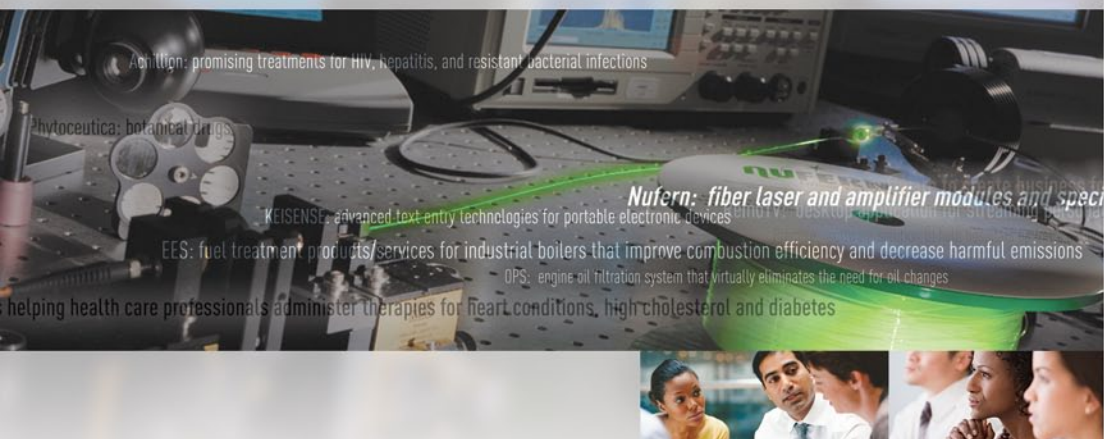
CI is connected to some of the best business minds across the state and beyond

You need to find **advisers**

CI will introduce you to our vast network of business advisers

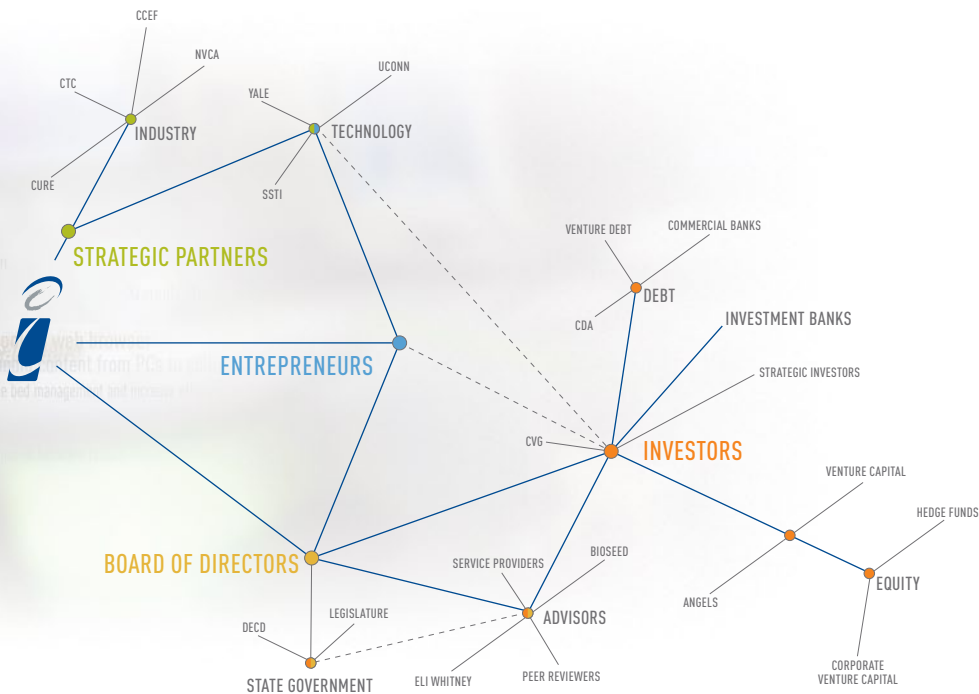
You need **strategic partners**

CI will connect you to companies, distributors and customers to help you grow your business



— a wealth of experience

The Connecticut Innovations investment team is ready to help you succeed. Together, the team offers over 50 years of experience investing in high-tech companies. The team includes former entrepreneurs and investors whose expertise is invaluable when launching a technology enterprise. Beyond their own expertise, the team has a vast network across the investment and technology communities upon which they rely for sound advice. Our advisory committee members and peer reviewers represent the best in the business. Their depth of knowledge, coupled with the expertise of our investment team, provides you with a wealth of experience that will get your company going in the right direction.



the power of partnership

You need an investor who will be patient, not one looking for a quick return on investment. Connecticut Innovations views itself as a committed partner and does more than make investments. Through our extensive network of contacts, we also offer advice, guidance and mentoring to advance your idea to the next stage. Connecticut Innovations partners with leading venture capital funds, investment banks and commercial banks to help entrepreneurs like yourself access the capital you need to be successful. We partner with leading scientific, technology and venture organizations to guarantee that you have access to emerging industry trends and the latest information that will benefit your company. Our goal is to make you successful and we have the partnerships in place to make that happen.

As a recipient of the national Excellence in Technology-Based Economic Development Award from the State Science & Technology Institute, Connecticut Innovations has been recognized as "one of the strongest examples of successful state-funded, technology-based seed and venture capital investment to date."

SSTI Weekly Digest



_ a strong track record

Connecticut Innovations drives a vibrant, entrepreneurial technology-based economy in Connecticut. We do this by investing in your ideas.

- _ By deploying over \$180 million we have helped over 100 emerging technology companies research, develop and market new products and services.
- _ Our investments have leveraged over \$1 billion in additional investments in our portfolio companies from over 60 private equity investors.
- _ Over 35 portfolio companies have achieved a successful investment exit/liquidity event through company IPOs and acquisitions.

_ successful exits

<p>IPO November 9, 2006</p>  <p>ACHILLION</p> <p>\$51,750,000</p>	<p>Acquired by Illumina, Inc. July, 2010</p>  <p>UNDISCLOSED</p>	<p>IPO February 28, 1996</p>  <p>\$41,500,000</p>	<p>Acquired by Hewlett Packard Co. February 5, 2007</p>  <p>UNDISCLOSED</p>
<p>Acquired by Gilead Sciences, Inc. July 8, 2010</p>  <p>\$120,000,000</p>	<p>IPO March 18, 1998</p>  <p>\$33,160,350</p>	<p>IPO July 31, 1998</p>  <p>\$65,500,000</p>	<p>Acquired by Illumina, Inc. February 22, 2005</p>  <p>\$17,500,000</p>
<p>Acquired by Coherent, Inc. April 10, 2001</p>  <p>\$22,500,000</p>	<p>IPO September 2, 2000</p>  <p>\$89,700,000</p>	<p>IPO October 24, 1996</p>  <p>\$42,666,672</p>	<p>Acquired by NCR Corporation November 12, 2009</p>  <p>UNDISCLOSED</p>
<p>Acquired by ROFIN-SINAR Technologies, Inc. February 25, 2008</p>  <p>UNDISCLOSED</p>	<p>IPO November 25, 2003</p>  <p>\$85,000,000</p>	<p>Acquired by Eclipsys Corporation January 5, 2009</p>  <p>\$38,500,000</p>	<p>IPO August 28, 2000</p>  <p>\$119,000,000</p>

_ the right strategy

Connecticut Innovations has many investment tools available to support your ideas:

- _ **Pre-Seed Fund** helps innovative, high tech entrepreneurs develop companies. The Connecticut Innovations team provides mentoring, coordination of services and limited funding for business assistance to prepare a tech company for future investments.
- _ **Seed Investment Fund** is for entrepreneurs growing Connecticut-based emerging technology and life science companies. Seed investments of up to \$500,000 are structured as equity (preferred stock), convertible debt, or debt with warrants depending on the individual circumstances of the deals.
- _ **Eli Whitney Fund** is our flagship fund. Through it, Connecticut Innovations makes investments in some of Connecticut's fastest growing early-stage technology companies.
- _ **BioScience Facilities Fund** helps qualified companies build out wet laboratory and related space to propel Connecticut's bioscience industry.
- _ **Connecticut Clean Tech Fund** creates opportunities for emerging, innovative technology companies that can address critical challenges with energy, environmental and resource management.
- _ **Angel Investor Tax Credit** allows angel investors to take a 25% credit against the Connecticut personal income tax for certain investments made in qualifying Connecticut businesses. Visit www.ctangeltaxcredit.com



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