



## Frank J. Marco

Partner

New Haven

203-498-4344

fax 203-782-2889

[fmarco@wiggin.com](mailto:fmarco@wiggin.com)

Frank is a partner in the firm's New Haven office and head of the Private Equity and Emerging Companies Practice Group in the Business Practice Department. He has over 30 years of experience in corporate, finance and securities law.

His practice focuses on representing venture capital investors and emerging growth companies in capital formation, mergers and acquisitions, public offerings, joint ventures, strategic alliances, licensing, research and development, and related matters. He regularly counsels institutional clients on corporate transactions such as mergers and acquisition, spin-offs and corporate ventures. Recent representative transactions include the sale of a wireless systems company to Cisco Systems, Inc., the sale of a fiberoptics switching company to Sycamore Networks, representing companies in venture capital financings ranging in size up to \$100 million, and representation of a major financial services company in an equity joint venture.

Frank's experience, which includes six years in the General Counsel's office of General Electric Company, where he was also General Counsel to General Electric Venture Capital Corporation, gives him a unique background in the venture capital process and in corporate ventures.

In honoring Frank with its "Distinguished Service Award," Connecticut Innovations, Inc. described him as "a driving force in the growth of high technology in Connecticut." Frank is a Director and past Chairman of the Connecticut Venture Group and a founder of the central Connecticut chapter. He was a co-founder of the Connecticut Technology Council, where he is a Board and Executive Committee member, and Co-Chair of the CTC's Corporate Innovation Program, a member of the Connecticut Software Cluster Advisory Board, a Board and Executive Committee member of Connecticut United for Research Excellence, and is a co-founder of the MIT Enterprise Forum of Connecticut. He was Chairman of "Crossroads," a regional venture fair, for 2001 and 2002 and is a member of the Steering Committee. He is a member of the Technology Transfer Advisory Board of The Governor's Council on Economic Competitiveness. Frank has the distinctions of being chosen by *The Best Lawyers of America* as a leading private equity lawyer and by *Chambers USA* as one of the leading corporate/ M&A lawyers in Connecticut.

A frequent lecturer, Frank regularly addresses legal and business groups regarding venture capital finance, public offerings, licensing, strategic alliances and other matters relating to the growth and development of emerging companies.

Frank is admitted to practice in Connecticut and New York. He is a graduate of St. Lawrence University (1969), and was awarded his J.D. cum laude from Fordham Law School (1972), where he was an editor of the *Fordham Law Review*.

### Education

J.D., Fordham University School of Law 1972, *cum laude*

B.A., St. Lawrence University 1969

### Admissions

Connecticut

New York